

# **DE-ESCALATION DOS AND DON'TS: ON THE PHONE**

Your safety is the highest priority

2

4

6

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8



DON'Ts



## Use the person's name.

"Thank you for letting me know, Sara."

## Avoid being dismissive.

"You will have to call back later, we're busy."

## Allow the person to vent.

Use silence and active listening.

## Avoid interrupting the person.

Interrupting can cause increased frustration.

## Model calmness.

"I want to help, but I need us to speak respectfully."

## Do not pressure a response.

"You need to calm down."

## Validate their experience.

"I hear your frustration and want to help."

## Do not discredit their experience.

"Lots of patients are dealing with this."

#### Offer alternatives and choice.

"Which option works best for you?"

Do not force choices or give ultimatums.

"This is the only option."

#### Show ownership and engage the person.

"Let's find a solution together."

Do not ignore their need for support.

"This isn't my problem."

## Ask questions that elicit a 'yes'.

"Just to confirm, you need ...?"

## Avoid complex questions.

"What do you want me to do about it?"

#### Use a clear and steady tone.

Speak at a slower than normal pace.

#### Avoid speaking too quickly.

Confusion can heighten emotions.

If you are feeling unsafe, end the call.

"I want to give this my full attention, let me call you back in [30 minutes] so I can review everything."







